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ATTORNEYS FOR DEFENDANTS
ACOSTA SALES, LLC, AND ACOSTA, INC.

UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA
WESTERN DIVISION

KEVIN DWAIN MITCHELL, an
Individual and NATASHA LYTLE, an
Individual,

Plaintiffs,

v.

ACOSTA SALES, LLC, f/k/a ACOSTA
SALES CO., INC. d/b/a ACOSTA
SALES AND MARKETING
COMPANY, A Delaware limited
liability corporation, ACOSTA, INC., a
Delaware corporation, and DOES 1-10

Case No: CV 11-01796 GAF (OPx)

**DEFENDANTS ACOSTA SALES,
LLC AND ACOSTA, INC.'S NOTICE
OF MOTION AND MEMORANDUM
OF POINTS AND AUTHORITIES IN
SUPPORT OF MOTION TO
DISMISS, OR IN THE
ALTERNATIVE, STRIKE
PLAINTIFFS' COMPLAINT**

[FED. R. CIV. P. 12(B)(6); 12(F)]

CLASS ACTION

Date: June 13, 2011
Time: 9:30 a.m.
Place: Roybal Federal Building
Courtroom 740
255 East Temple Street
Los Angeles, CA 90012

Judge: Hon. Gary A. Feess

1 TO PLAINTIFFS AND THEIR ATTORNEYS OF RECORD:

2 PLEASE TAKE NOTICE that on June 13, 2011, 9:30 a.m., or as soon
 3 thereafter as the matter may be heard in the above-entitled court, located at 255
 4 East Temple Street, Los Angeles, CA 90012, Defendants Acosta Sales, LLC and
 5 Acosta, Inc. ("Defendants") will move, pursuant to Federal Rules of Civil
 6 Procedure 12(b)(6) and 12(f), the Court to dismiss Plaintiffs' Complaint, or in the
 7 alternative, strike all individual, class and collective allegations, claims for
 8 compensation related to preliminary activity, claims for compensation related to
 9 normal commute and punitive damages asserted against Defendants by Plaintiffs
 10 Kevin Dwaine Mitchell and Natasha Lytle ("Plaintiffs").

11 This Motion is made on the grounds that Plaintiffs' individual, class and
 12 collective allegations do not meet the pleadings standard set forth in Federal Rules
 13 of Civil Procedure ("FRCP") 8(a)(2), and as it relates to FRCP 23, and no cause of
 14 action sets forth facts sufficient to state a claim upon which relief can be granted.
 15 Alternatively, Defendants move to strike the individual, class and collective
 16 allegations on the grounds that they do not meet the FRCP 8 and 23 pleading
 17 standards, Plaintiffs have pleaded without sufficient specificity unascertainable
 18 "fail safe" classes, and related to the class allegations Plaintiffs have not pled
 19 allegations sufficient to establish a plausibility of adequacy or typicality.
 20 Additionally, Plaintiffs' attempt to bring both a Rule 23 class action and a Federal
 21 Labor Standards Act ("FLSA") collective action under the same issues is
 22 procedurally preempted, and Plaintiffs' Rule 23 class action allegations should be
 23 stricken and all causes of action dismissed. Plaintiffs' allegations claiming
 24 compensation for preliminary activity is unrelated to their principal activity and *de*
 25 *minimis* and that cause of action should be dismissed and/or the allegations should
 26 be stricken. Plaintiffs' allegations claiming compensation for normal commute
 27 time incidental to employment is not compensable and that cause of action should
 28 be dismissed and/or the allegations should be stricken. Lastly, Plaintiffs' prayer

1 for punitive damages has no basis in law and should be stricken with prejudice.
2 Counsel for Plaintiffs has offered to stipulate to striking the prayer for punitive
3 damages without prejudice. Defendants maintain that the punitive damages should
4 be stricken with prejudice.

5 This Motion has been made following the various conferences of counsel
6 pursuant to L.R. 7-3 commencing on April 15, 2011. This Motion will be based on
7 this Notice of Motion and the Memorandum of Points and Authorities filed
8 herewith. Defendants have also provided the Court with a proposed order.
9

10 Dated: May 9, 2011

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15 By: /s/ John G. Yslas
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17 Attorneys for Defendants ACOSTA
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1 **I. INTRODUCTION**

2 Plaintiffs Kevin Dwaine Mitchell and Natasha Lytle (collectively
3 “Plaintiffs”) bring forth a putative class and collective action claim, alleging to
4 represent thousands of so-called “Merchandisers” across the nation. Plaintiffs
5 were previously employed, non-exempt employees of Acosta Sales, LLC
6 (“Acosta”). Plaintiffs were employed as Merchandisers for Acosta in California.
7 Plaintiffs allege that Merchandisers typically visit multiple retail stores during the
8 day and record information and maintain the merchandise. Plaintiffs claim that
9 they have not been paid their full wages under both the Federal Labor Standards
10 Act (“FLSA”) and various California Labor Code provisions.

11 First, Plaintiffs’ vague and conclusory allegations do not meet the pleading
12 requirements required under *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555-57,
13 127 S.Ct. 1955, 167 L.Ed.2d 929 (2007) and *Ashcroft v. Iqbal*, 129 S.Ct. 1937,
14 173 L. Ed. 2d 868 (2009), because they fail to set forth factual grounds
15 showing the plausibility that Plaintiffs are entitled to relief. Plaintiffs fail to plead
16 any facts to demonstrate that they could adequately represent the common interests
17 of all current and former Merchandisers across the nation. Plaintiffs plead no facts
18 regarding their knowledge of the practices, policies or positions of their own
19 alleged unit (which is not adequately specified) let alone other Merchandisers
20 across the nation. Plaintiffs do, however, allege that each Merchandiser is in fact
21 quite autonomous and directs their own schedule, routine and transportation. Thus,
22 the Complaint clearly fails in its attempt to apply its class and collective allegations
23 to the entire state of California and the entire nation without adequately pleading
24 the predicate facts. Thus, the Complaint should be dismissed in its entirety.

25 Second, Plaintiffs attempt to join other Merchandisers to this action by
26 bringing both a FLSA collective action as well as a California class action, under
27 conflicting procedures. FLSA allows for collective action through an opt-in
28 procedure, where only members who opt-in to the action are bound by the

1 judgment. Congress intended FLSA actions to only include those members who
2 truly wanted to participate, and created the opt-in procedure. At the same time,
3 Plaintiffs bring a class action under FRCP Rule 23. The entirety of Plaintiffs' Rule
4 23 class action is also part of the FLSA putative class. However, under Rule 23,
5 rather than an opt-in procedure, Rule 23 has an opt-out procedure whereby any
6 putative class member will be bound by the judgment unless they opt-out. Because
7 the Rule 23 opt-out procedure clearly conflicts with FLSA's opt-in procedure and
8 Congressional intent, the FLSA claims preempt each of Plaintiffs' California class
9 allegation claims (counts two through six).

10 In addition to the preemption concerns, Plaintiffs' Rule 23 class action
11 cannot satisfy Rule 23(b)'s requirements. Specifically, a class action must satisfy
12 at least one of Rule 23(b)'s alternatives. Plaintiffs allege that the class action is
13 "superior" to other forms of adjudication. However, as shown below, many courts
14 have rejected the proposition that a class action is superior to a FLSA action. In
15 fact, where both a FLSA and a class action are brought over the same wage and
16 hour claims, courts have held that the FLSA claim undercuts all of the superiority
17 factors of Rule 23(b). Thus, Plaintiffs' class action claims cannot be certified as
18 long as the FLSA claim remains, and, thus, their Complaint must be dismissed.

19 Third, Plaintiffs' claims for compensation related to preliminary activity is
20 not actionable, and, thus, this cause of action should be dismissed and/or stricken.
21 Plaintiffs allege that Acosta failed to compensate them for activity prior to
22 traveling to the first retail site, including downloading the daily sites and planning
23 routes. Both federal and California case law have consistently held that precisely
24 such preliminary activity is not compensable, because it is not integral to the
25 employee's principal activity and because it is *de minimis*. Plaintiffs' claims for
26 preliminary activities are not actionable, and their cause of action (count one and
27 two) should be dismissed and/or stricken.

28 Fourth, Plaintiffs' claim for compensation related to travel time to the first

1 site and from the last site are not actionable, and their cause of action should be
 2 dismissed and/or stricken. Federal and California case law have consistently held
 3 that such travel is normal and incidental to employment, and is, thus, not
 4 compensable. Plaintiffs travel in their own car, plan their own routes and are in no
 5 way subjected to employer control which would necessitate compensation. Thus,
 6 Plaintiffs' claims for travel time to and from work are not actionable and their
 7 cause of action (count one and two) should be dismissed and/or stricken.

8 Lastly, Plaintiffs' prayer for punitive damages should be stricken. Plaintiffs
 9 have failed to plead any factual support of the malice necessary for punitive
 10 damages. Furthermore, case law has held that punitive damages are inapplicable to
 11 wage and hour situations, waiting time penalties, and section 17200 claims. In
 12 recognition of this, during the meet and confer process, Plaintiffs offered to
 13 stipulate to striking the punitive damages, but only without prejudice. Defendants
 14 request the Court strike the punitive damages **with prejudice**, as Plaintiffs have
 15 admitted that such damages are improper and there is no basis for them as a matter
 16 of law. This allegation should plainly have never been included in the Complaint.

17 Based on the foregoing, the Defendants respectfully request this Court
 18 dismiss and/or strike Plaintiffs' individual, class and collective allegations (i.e.,
 19 dismiss the Complaint in its entirety), dismiss and/or strike Plaintiffs' claims for
 20 compensation related to preliminary activity, Plaintiffs' claims for compensation
 21 related to normal travel time from home to the first retail site and from the last
 22 retail site back home, and Plaintiffs' prayer for punitive damages¹.

23 **II. LEGAL STANDARD**

24 To survive a motion to dismiss for failure to state a claim under Rule

26 ¹ Plaintiffs' claims for failure to provide itemized wage statements, waiting time penalties and
 27 unfair business practices (fourth, fifth and sixth causes of action) rise and fall with Plaintiffs'
 28 first, second and third causes of action; since the first, second and third causes of action fail
 including for the reasons summarized above, the fourth, fifth and sixth causes of action also fail
 and must be dismissed.

12(b)(6), a plaintiff must allege “enough facts to state a claim to relief that is plausible on its face.” *Bell Atlantic Corp. v. Twombly*, 550 U.S. 544, 555-57, 127 S.Ct. 1955 (2007). A complaint should be dismissed under Rule 12(b)(6) when it fails to allege a cognizable legal theory or fails to allege sufficient facts under a cognizable legal theory. *Robertson v. Dean Witter Reynolds, Inc.*, 749 F.2d 530, 533-34 (9th Cir. 1984). Plaintiffs must provide grounds of their entitlement to relief beyond mere labels and conclusions or formulaic recitation of the elements of the causes of action. *See Twombly*, 550 U.S. at 555-57; *In re Stac Elecs. Sec. Litig.*, 89 F.3d 1399, 1403 (9th Cir. 1996) (“[c]onclusory allegations of law and unwarranted inferences are insufficient to defeat a motion to dismiss for failure to state a claim.” A complaint must do more than “plead [] facts that are ‘merely consistent with’ a defendant’s liability,” and, instead, plaintiff must set forth enough factual information to make it “plausible,” not merely “possible,” that the defendant is liable. *Ashcroft v. Iqbal*, 129 S.Ct. 1937, 1949 (2009). Also, Rule 12(f) authorizes a Court to “strike from a pleading an insufficient defense or any redundant, immaterial, impertinent, or scandalous matter.” Fed. R. Civ. P. 12(f).

17 **III. SUMMARY OF ALLEGATIONS IN COMPLAINT**

18 **A. Factual Summary**

19 Plaintiffs provide the following rudimentary background facts. Acosta
20 employs “Merchandisers,” which Plaintiffs define broadly as “Retail Coverage
21 Merchandisers, “Retail Service Merchandisers” and the vague description of
22 “equivalent positions.” [Complaint, ¶ 12.] The Complaint alleges that
23 “Merchandisers typically are assigned to visit multiple retail stores,” where they
24 record information on merchandise, ensure products are placed correctly and
25 generally help maintain the products in order. [Complaint, ¶ 13.] Merchandisers
26 are paid hourly. [Complaint, ¶ 14.]

27 Plaintiffs allege that Merchandisers must download information at the start
28 of the day regarding daily work assignments. [Complaint, ¶ 15.] Using this

1 information, the Merchandisers plan their routes and schedules for the day. [*Id.*]
 2 Plaintiffs allege that they are not paid for this downloading time or for the time
 3 traveling to their first assignment. [*Id.*] Plaintiffs also allege that they were not
 4 paid for time traveling from their last assignment home [Complaint, ¶ 40], or
 5 uploading the days' information [Complaint, ¶ 16]. Merchandisers use their own
 6 vehicles in traveling to, from and between retail sites. [Complaint, ¶ 18.] Finally,
 7 Plaintiffs allege that they were not reimbursed for various expenses including:
 8 mileage, internet access, scanners, fax machines, printer cartridges, paper, and cell
 9 phone service. [Complaint, ¶ 18-20.]

10 Plaintiffs bring collective and class allegations. Plaintiffs bring a collective
 11 action under FLSA with a proposed collective class of all Merchandisers and
 12 "equivalent positions" for Acosta within the last three years. [Complaint, ¶ 21.]
 13 Plaintiffs also bring a class action under Federal Rule of Civil Procedure Rule 23,
 14 alleging California state law violations, with a class defined as all Merchandisers
 15 and "equivalent positions" for Acosta in California within the last four years.
 16 [Complaint, ¶ 23.] While never describing their claims or the alleged class with
 17 any level of required specificity, Plaintiffs allege that the putative collective and
 18 class members are similarly situated without regard to period of employment, place
 19 of employment, or job titles and duties and responsibilities. Plaintiffs allege, in
 20 conclusory fashion, that the class action is superior, because "the injury suffered by
 21 each member... is not of such magnitude as to make the prosecution of individual
 22 actions against Acosta economically feasible," and "[i]ndividualized litigation
 23 increases the delay and expense to all parties." [Complaint, ¶ 28.]

24 **B. Causes Of Action**

25 Plaintiffs bring six causes of action: one claim under FLSA and the rest
 26 under California law. Plaintiffs' first cause of action alleges that Acosta violated
 27 FLSA by failing to pay Merchandisers for all hours worked and by failing to keep
 28 accurate records of hours worked. [Complaint, ¶ 34.] Plaintiffs' second cause of

1 action alleges that Acosta violated the Cal. Labor Code §§ 510, 1194, and 1198 by
 2 failing to pay for all hours worked, including time uploading and downloading
 3 information before and after work, and time spent traveling to, among, and from
 4 retail sites. [Complaint, ¶ 40.] Plaintiffs' third cause of action alleges that Acosta
 5 violated the Cal. Labor Code § 2802 by failing to provide reimbursement to
 6 "obtain or maintain vehicles, high speed internet access, and cell phone services."
 7 [Complaint, ¶ 45.] Plaintiffs' fourth cause of action alleges that Acosta violated
 8 the Cal. Labor Code § 226 by failing to provide accurate, itemized wage
 9 statements. [Complaint, ¶ 48.] Plaintiffs' fifth cause of action alleges that Acosta
 10 violated the Cal. Labor Code §§ 201, 202, and 203 by failing to timely pay
 11 compensation and wages to Merchandisers whose employment has terminated.
 12 [Complaint, § 54.] Finally, Plaintiffs' sixth cause of action asserts a general
 13 Unlawful Business Practices violation under Cal. Business and Professions Code §
 14 17200. Plaintiffs allege that Acosta violated § 17200, by engaging in the unlawful
 15 practices enumerated in causes of action one through five. [Complaint, ¶ 59.]

16 **IV. DISCUSSION**

17 **A. Plaintiffs' Complaint Fails To Meet The Minimal Federal** 18 **Pleading Standard Pursuant To Fed. R. Civ. P. 8(a)(2)**

19 **1. Plaintiffs' Vague and Conclusory Allegations Do Not Meet** 20 **Iqbal/Twombly Pleading Requirements.**

21 Plaintiffs' vague and conclusory allegations do not meet the pleading
 22 requirements of Fed. R. Civ. P. 8(a)(2) because they fail to set forth factual
 23 grounds showing Plaintiffs are entitled to relief. A Rule 12(b)(6) dismissal is
 24 proper where there is either a "lack of a cognizable legal theory" or "the absence of
 25 sufficient facts alleged under a cognizable legal theory." *Balistreri v. Pacifica*
 26 *Police Dept.*, 901 F.2d 696, 699 (9th Cir. 1990). Also, Rule 12(f) authorizes a
 27 Court to "strike from a pleading an insufficient defense or any redundant,
 28 immaterial, impertinent, or scandalous matter." Fed. R. Civ. P. 12(f).

1 To determine whether a pleading alleges “sufficient facts” a Court must look
 2 at Rule 8(a)(2) of the Federal Rules of Civil Procedure. Under that Rule, a
 3 pleading must contain “a short and plain statement of claim showing that the
 4 pleader is entitled to relief.” Fed. R. Civ. P. 8(a)(2)(emphasis supplied.) In *Bell*
 5 *Atl. Corp. v. Twombly*, 550 U.S. 544 (2007) the Supreme Court clarified this
 6 obligation by holding that a plaintiff is required to allege sufficient facts to raise a
 7 right to relief above the speculative level. The Court further held that a federal
 8 pleading must contain “more than labels and conclusions” or “a formulaic
 9 recitation of the elements of a cause of action . . .” *Id.* at 555. Rather, a pleading
 10 must allege “enough facts” to “nudge[] [the] claim[s] across the line from
 11 conceivable to probable.” *Id.* at 570 (emphasis added).

12 In *Twombly*, the Supreme Court held on a motion to dismiss that a plaintiff
 13 seeking to allege an antitrust conspiracy must allege facts “plausibly suggesting
 14 [an] agreement.” *Id.* at 556 (emphasis added). In *Ashcroft v. Iqbal*, the Court then
 15 measured the reach of *Twombly* to determine if this “plausibility” standard applied
 16 outside the antitrust context. 129 S. Ct. 1937, 1953 (2009). In confirming that
 17 *Twombly* does apply beyond the antitrust context, the *Iqbal* court held that “[o]ur
 18 decision in *Twombly* expounded the pleading standard for ‘all civil actions. . .’ *id.*,
 19 and, in a ruling equally applicable here, affirmed that a complaint is insufficient if
 20 it tenders ‘naked assertion[s]’ devoid of ‘further factual enhancement.’” *Id.* at
 21 1949, quoting *Twombly*, 550 U.S. at 557; see also *Villegas v. J.P. Morgan Chase &*
 22 *Co.*, No. C 09-00261, 2009 U.S. Dist. LEXIS 19265, at **7-8 (N.D. Cal. Mar. 9,
 23 2009) (“The *Twombly* standard . . . is of general application and is as easily applied
 24 to wage and hour litigation.”). The Court further held that Rule 8(a)(2) “demands
 25 more than an unadorned, the-defendant-unlawfully-harmed-me accusation,” and
 26 stated that “where [] well-pleaded facts do not permit the court to infer more than
 27 the mere possibility of misconduct, the complaint has alleged – but it has not
 28 “show[n]” – “that the pleader is entitled to relief.” *Iqbal*, 129 S. Ct. at 1949-1950

As set forth more fully below, Plaintiffs' Complaint fails to rise to this minimal pleading standard and should be dismissed.

B. Plaintiffs' Complaint Should Be Dismissed, Or, In The Alternative, Should Be Stricken

1. Plaintiffs' Boilerplate Allegations Are Plainly Deficient

Plaintiffs have not pled sufficient facts to establish even a mere plausibility that their individual and/or statewide or nationwide class allegations would survive certification. *Twombly*, 550 U.S. at 554 ("plausible grounds" must be pled to elevate a pleading above the "speculative level"). Plaintiffs' collective and class allegations are thus fatally deficient and, in the event the Complaint is not dismissed entirely, should be stricken on that basis pursuant to FRCP 12(f). As the party seeking to bring class and collective actions, Plaintiffs will ultimately bear the burden of demonstrating that they are adequate representatives, including facts that would support a showing of adequacy under FRCP 23(a). *Zinser v. Accufix Research Institute*, 253 F.3d 1180, 1186 (9th Cir. 2001), amended by 273 F.3d 1266 (9th Cir. 2001). Rule 23(a) requires that Plaintiffs demonstrate sufficient numerosity, commonality, typicality, and adequacy of representation such that at the pleading stage, Plaintiffs must, at a bare minimum, provide a factual basis that raises their claim of a right to nationwide relief above the "speculative level." See *Twombly*, 550 U.S. at 554. Additionally, Plaintiffs allege in boilerplate fashion that they satisfy Rule 23(b)(1) and (2), without alleging any facts. Rather, Plaintiffs merely repeat the language of Rule 23(b). Such a blatant lack of any factual allegation does not rise to the *Iqbal/Twombly* standards of federal pleading.

Courts, including the Central District, have routinely stricken improper wage and hour class allegations where the pleadings do not rise up to *Iqbal/Twombly* standards. See e.g., *Harding v. Timer Warner, Inc. (Harding I)*, No. 09 CV 1212, 2009 U.S. Dist. LEXIS 72851, at *10 (C.D. Cal. Aug. 18, 2009) (dismissing class wage and hour claims where the "allegations are too generic and conclusory to

satisfy the standard announced in *Twombly*”); *DeLeon v. Time Warner Cable LLC*, No 09-2438, 2009 U.S. Dist. LEXIS 74345, at **7-8 (C.D. Cal. July 17, 2009) (dismissing class wage and hour claims where plaintiff had not pled sufficient “factual content to allow the Court to make a reasonable inference that Defendants are liable for the claims alleged by plaintiff”); *see also Anderson v. Blockbuster Inc.*, No. 10 CV 00158, 2010 U.S. Dist. LEXIS 53854, at **8-9 (E.D. Cal. May 4, 2010) (dismissing class wage and hour claims and UCL claim where conclusory allegations and legal conclusions were insufficient to meet minimum pleading requirements); *Smith v. Pizza Hut, Inc.*, 694 F. Supp. 2d 1227, 1229-30 (D. Colo. 2010) (lack of specificity in wage and hour class claims warranted dismissal under Fed. R. Civ. P. 8); *Love v. First Mortg. Corp.*, No. 08-0CV-0060, 2009 U.S. Dist. LEXIS 116997, at *13 (C.D. Cal. Dec. 14, 2009) (dismissing class claims under the UCL for failing to satisfy the Rule 8 pleading standard); *Wright v. Gen. Mills, Inc.*, No. 08 CV 1532, 2009 U.S. Dist. LEXIS 90576, at **14-17 (S.D. Cal. Sep. 30, 2009) (same); *Willey v. J.P. Morgan Chase, N.A.*, No. 09-1397, 2009 U.S. Dist. LEXIS 57826, at ** 10-11 (S.D.N.Y. July 7, 2009) (dismissing class claims under the Fair Credit Reporting Act because plaintiff did not support his “formulaic recitations,” did not describe any of the alleged wrongful banking practices, or explain how any of the banking practices at issue were wrongful).

The aforementioned cases are directly applicable to the situation at hand. Without specific facts demonstrating how Plaintiffs’ boilerplate allegations actually apply to Defendants and Plaintiffs’ employment with Defendants, there can be no determination that Plaintiffs or any class member could plausibly be entitled to relief from this Court.² Therefore, the Complaint must be dismissed in its entirety.

² Defendants also contend that Plaintiffs’ complaint does not describe the nature of each alleged violation with the required level of specificity, and thus the Complaint and each cause of action must be dismissed for this independent reason. As just one example, Plaintiffs’ allegations regarding alleged driving time are unclear as to when such alleged driving occurred and why it is compensable.

2. Plaintiffs Fail to Allege And Cannot Establish That They Could Be Adequate Class Representatives.

Plaintiffs fail to provide any factual detail to demonstrate how they could adequately represent the allegedly common interests of all current and former Merchandisers “or equivalent positions” in California or nationwide, each with its own unique areas of operation and differing customer contracts. In fact, Plaintiffs offer no facts whatsoever to support that there are common interests or that they would be an adequate or typical representative. Rather, as in the rest of the Complaint, Plaintiffs merely set forth a blanket assertion that it is so. This is not sufficient to pass muster under the federal pleading standard.

Plaintiffs cannot maintain that they are adequate class representatives for all Merchandisers ranging across the entire nation. As alleged in Plaintiffs’ Complaint, Merchandisers are not assigned to any particular office, but rather commute from home to multiple retail sites and then return home. [Complaint, ¶¶ 13, 18.] Plaintiffs fail to allege that they have knowledge of any other Merchandiser’s work situation, and, indeed, the plausible inference from Plaintiffs’ Complaint is that Plaintiffs have no contact with any other Merchandisers.

Plaintiffs can only – at absolute best – have personal knowledge as to their own activities. Having failed to plead any facts to show they could possibly know about the circumstances of other employees beyond themselves, Plaintiffs certainly fail to show how they could possibly represent the interests of other Merchandisers. Every location is under different supervision, management, and practices, and every division maintains different schedules. In fact, the inference from Plaintiffs’ Complaint is that each *individual* Merchandiser maintains different routes, practices and schedules. Plaintiffs allege that “at the start of each day... [Merchandisers] plan their routes and schedules for the day before they depart for their first retail store.” [Complaint, ¶ 15.] Plaintiffs cannot, therefore, adequately represent the interests of this widespread amount of employees in numerous

positions across the nation. See *Goldsby v. Adecco, Inc.*, No. C-07-5604, 2009 U.S. Dist. LEXIS 10799, at **8-15 (N.D. Cal. Feb. 4, 2009) (denying class certification and holding plaintiff could not adequately represent class members who worked at different office locations throughout California); *Brown v. Fed. Express Corp.*, 249 F.R.D. 580, 586-87 (C.D. Cal. 2008) (rejecting class certification due to individualized inquiry necessary for each proposed class member's job duties and expectations at many different locations across California); *Lanzarone v. Guardsmark Holdings, Inc.*, No. CV06-1136, 2006 U.S. Dist. LEXIS 95785, at *11 (C.D. Cal. Sep. 7, 2006) (rejecting class certification where plaintiff's only support for class claims was barren "practice and policy" assertion); *Garcia v. Sun Pac. Farm. Coop.*, No. CV F 06-0871, 2008 U.S. Dist. LEXIS 111969, at **36-37 (E.D. Cal. May 14, 2008) (class certification denied because typicality requirement not met where plaintiff worked on one of employer's dozens of "crews," and her claims were merely typical of "some of the proposed class members but atypical of other of the proposed class members") (emphasis original); *Zhong v. August Corp.*, 2007 WL 2142371, at *4 (S.D.N.Y. July 23, 2007) (applying *Twombly* to dismiss FLSA collective action where plaintiff's failure to generally name similarly situated plaintiffs left no "factual basis from which the Court can determine whether similarly situated plaintiffs do exist."). Although, these cases deal typically with class allegations at the certification stage, Plaintiffs' Complaint as so deficiently pled (and particularly given the heightened pleading standard that applies to even non-anti-trust cases since the 2009 *Iqbal* Supreme Court decision) cannot plausibly infer any certifiable factual conclusions.

3. Plaintiffs Fail to Allege And Cannot Establish That They Could Be Typical Class Representatives.

Likewise, Plaintiffs cannot maintain that they are typical class representatives for all Merchandisers and "equivalent positions" ranging across the entire nation. As alleged in Plaintiffs' Complaint, Merchandisers are not assigned

1 to any particular office, but rather commute from home to multiple retail sites per
 2 day and then return home. [Complaint, ¶¶ 13, 18.] Plaintiffs fail to allege that they
 3 have knowledge of any other Merchandiser's work situation, and, indeed, the
 4 plausible inference from Plaintiffs' Complaint is that Plaintiffs have no contact
 5 with any other Merchandisers.

6 Plaintiffs have also failed to allege that they have knowledge of the practices
 7 throughout the state and nation and the particular circumstances of any other
 8 office, location or individual Merchandiser. *Campbell v. PricewaterhouseCoopers*
 9 *LLP*, 253 F.R.D. 586, 596 (E.D.Cal. 2008) (limiting class certification where
 10 "plaintiffs have virtually no knowledge of what associates in other divisions do");
 11 *Perez v. Safety-Kleen Systems, Inc.*, 253 F.R.D. 508, 518-19 (N.D.Cal. 2008)
 12 (holding that plaintiff failed to establish typicality where plaintiff "presented no
 13 evidence as to whether other CSRs were similarly required to remain "on duty"
 14 throughout the workday"); *Goldsby v. Adecco, Inc.*, No. C-07-5604, 2009 U.S.
 15 Dist. LEXIS 10799, at **8-15 (N.D.Cal. Feb. 4, 2009) (denying class certification
 16 and holding plaintiff could not adequately represent class members who worked at
 17 different office locations throughout California.)

18 Plaintiffs simply allege in conclusory fashion (without any factual support)
 19 that "[t]his uniform policy, in violation of FLSA, has been applied to all
 20 Merchandisers employed by Acosta throughout California and the United States."
 21 [Complaint, ¶ 35.] Plaintiffs must offer facts to support these naked, speculative
 22 claims. *See Acosta v. The Yale Club*, No. 94-CV-0888, 1995 WL 600873
 23 (S.D.N.Y. Oct. 12, 1995) ("Simply stating that [a plaintiff] w[as] not paid for
 24 overtime work does not sufficiently allege a violation of Section 7 of FLSA.");
 25 *Lanzarone v. Guardsmark Holdings, Inc.*, supra, 2006 U.S. Dist. LEXIS 95785, at
 26 *11 (C.D. Cal. Sep. 7, 2006) (rejecting class certification where plaintiff's only
 27 support for class claims was barren "practice and policy" assertion). Plaintiffs
 28 allege no facts to support any plausible inference that Acosta applied these

“policies” uniformly, or that all Merchandisers were subject to the same alleged policies. By failing to provide any factual support for Plaintiffs’ nationwide claims, Plaintiffs have failed to meet the threshold pleading standard of possessing “enough heft to show that the pleader is entitled to relief.” *Twombly*, 127 S.Ct. at 1966. Thus, the Complaint in its entirety must be dismissed.

C. Plaintiffs’ Rule 23 Class Allegations Are Procedurally Preempted by FLSA and Should Be Dismissed or Stricken.

1. FLSA and Rule 23 Provide Two Conflicting Procedures.

Plaintiffs have brought a hybrid action under two mutually exclusive procedures: (1) the opt-in procedure of FLSA collective actions and (2) the opt-out procedures of a Rule 23 class action. Plaintiffs bring the first count as an “opt-in collective action pursuant to 29 U.S.C. §216(b).” [Complaint, ¶ 21.] Plaintiffs define the “opt-in” class as:

All individuals who are currently employed, or formerly employed, by Acosta as Merchandisers, or equivalent positions, in the United States within the last three years (the “FLSA Collection”). [*Id.*]

Plaintiffs then bring a variety of California state law claims as an opt-out class pursuant to Rule 23, defined as:

All individuals who are currently employed, or formerly employed, by Acosta as Merchandisers, or equivalent positions, in California at any time during the four years prior to the commencement of this lawsuit through the date of class notice (the “California Class”). [Complaint, ¶ 23.]

Clearly, the FLSA Collection contains all, or nearly all, of the state Class.

The FLSA provides a right of action to an employee when the employer fails to pay wages and allows the employee to bring a collective action on behalf of similarly situated employees. 29 USC §§ 203, 207, 216(b). *See also Does v. Advanced Textile Corp.*, 214 F.3d 1058, 1064 (9th Cir. 2000). Under § 216(b) potential plaintiffs must “opt in” to the suit by filing a written consent with the court. An employee who does not file written consent is not bound by the outcome of the collective action and may bring a subsequent private action. *See e.g., EEOC*

1 *v. Pan Am. World Airways, Inc.*, 897 F.2d 1499, 1508 n.11 (9th Cir. 1990).

2 Federal Rules of Civil Procedure 23 provides an avenue to plaintiffs to bring
3 a class action of similarly situated employees. However, Rule 23 requires that
4 nonparticipating class members *affirmatively opt out* of the suite. FRCP
5 23(c)(1)(B). In other words, a potential class member must take affirmative action
6 not to be bound by the judgment.

7 2. FLSA's Opt-in Procedures Preempt Rule 23's Opt-out
8 Procedures.

9 Congress enacted FLSA's "opt in" procedures in response to what it saw as
10 a deluge of FLSA representative actions. See Portal-To-Portal Act of 1947, ch. 52,
11 61 Stat. 84 (codified as amended at 29 USC §§ 261-262 (2006)). The Portal-To-
12 Portal Act ("PPA") amended § 216(b) by adding the following sentence: "No
13 employee shall be a party plaintiff to any such action unless he gives his consent in
14 writing to become such a party and such consent is filed in the court..." "This
15 express opt-in provision accomplishes Congress's objectives by limiting collective
16 actions under the FLSA to employees who affirmatively consent to join the
17 lawsuit." *Woodward v. FedEx Freight E., Inc.*, 250 F.R.D 178, 185 (M.D. Pa.
18 2008). Allowing Plaintiffs in the current case to proceed with state law class
19 claims under a Rule 23 action would effectively thwart congressional intent.
20 Plaintiffs could bring unnamed parties through the "back door" of state statutes
21 substantially identical to the FLSA. Every potential plaintiff who would have
22 preserved their claims by not "opting in" to the FLSA, will nevertheless be bound
23 by the judgment by not "opting out" under the state claims.

24 There are three "categories" of preemption: express, field and conflict.
25 *Indus. Truck Ass'n, Inc. v. Henry*, 125 F.3d 1305, 1309 (9th Cir. 1997). We are
26 concerned here with conflict preemption. Conflict preemption applies "where it is
27 impossible to comply with both state and federal requirements," or "where state
28 law stands as an obstacle to the accomplishment and execution of the full purposes

1 and objectives of Congress.” *Id.* at 1309. The “opt-in” procedures of FLSA and
 2 the “opt-out” procedures of state class claims conflict such that FLSA preempts the
 3 state claims. *See e.g., DeAsencio v. Tyson Foods*, 342 F.3d 301 (3d Cir. 2003)
 4 (holding that the district court should not have exercised supplemental jurisdiction
 5 over parallel state wage and hour law claims). Similarly, the Northern District has
 6 refused to certify a Rule 23 class based on FLSA claims. *Leuthold v. Destination*
 7 *America, Inc.*, 224 F.R.D. 462 (2004) (“the fact that plaintiffs’ Rule 23 class is
 8 based on state law claims is problematic and raises a jurisdictional concern.”)
 9 Other circuits have echoed this sentiment. *See Otto v. Pocono Health System*, 457
 10 F.Supp.2d 522 (M.D.Penn. 2006). The Court in *Otto* concluded:

11 It is clear that congress labored to create an opt-in scheme when it
 12 created Section 216(b) [of the FLSA] specifically to alleviate the fear
 13 that absent individuals would not have their rights litigated without
 14 their input or knowledge. To allow a Section 216(b) opt-in action to
 15 proceed accompanied by a Rule 23 opt-out state law class action
 16 claim would essentially nullify Congress's intent in crafting Section
 17 216(b) and eviscerate the purpose of Section 216(b)'s opt-in
 18 requirement.

19 Several other courts also support this framework. *See e.g., Moeck v. Gray*
 20 *Supply Corp.*, 2006 WL 42368 at *5 (D.N.J.2006) (allowing plaintiffs “to
 21 circumvent the opt-in requirement and bring unnamed parties into federal court by
 22 calling upon state statutes similar to the FLSA would undermine Congress's intent
 23 to limit these types of claims to collective actions”); *LaChappelle v. Owens-*
 24 *Illinois, Inc.*, 513 F.2d 286, 289 (5th Cir.1975) (stating that Section 216(b) and
 25 Rule 23 are “mutually exclusive and irreconcilable”); *Anderson v. Sara Lee Corp.*,
 26 508 F.3d 181, 195 n.12 (4th Cir. 2007) (“[c]laims that are directly covered by
 27 FLSA (such as overtime and retaliation disputes) must be brought under the
 28 FLSA”). In fact the Central District held that “allowing both a § 216(b) collective
 action and a Rule 23 class action to proceed would frustrate the purpose of
 requiring plaintiffs to affirmatively opt-in to § 216(b) collective actions.” *Edwards*
v. City of Long Beach, 467 F.Supp.2d 986, 993 (C.D.Cal. 2006).

Indeed, Plaintiffs’ state-law claims mirror the FLSA claims and effectively

engulf them. Plaintiffs' FLSA cause of action alleges that "Acosta violated the FLSA by failing to pay Merchandisers for all time worked, including overtime pay." [Complaint, ¶ 34.] Tellingly, Plaintiffs' second cause of action alleges that Acosta violated California's labor code by "failing to properly compensate Merchandisers for all hours worked," and seeks recover for "straight time and overtime." [Complaint, ¶ 41, 42.] Plaintiffs also allege that Acosta violated FLSA by "failing to keep required, accurate records of all hours worked by its Merchandisers." [Complaint, ¶ 34.] Plaintiffs' fourth cause of action under the California Labor Code alleges the exact same thing, "Acosta has failed and continues to fail to provide timely, accurate itemized wage statements." [Complaint, ¶ 48.] Plaintiffs' hybrid claims would force putative plaintiffs who would otherwise be protected by Congress' opt-in procedures to opt-out in order to preserve claims. Individuals who had chosen not to prosecute their federal claims would find themselves part of the state class prosecuting the exact same claims. To allow this "would effectively allow a federal tail to wag what is in substance a state dog." *McClain v. Leona's Pizza, Inc.*, 222 F.R.D 574, 577 (N.D. Ill. 2004). *See also Hasken v. City of Louisville*, 213 F.R.D. 280, 283-294 (W.D.Ky. 2003) ("[W]hile Section 1367(a) allows parties to join their state claims to federal claims where appropriate, it does not contemplate a plaintiff using supplemental jurisdiction as a rake to drag as many members as possible into what would otherwise be a federal collective action"); *Chase v. AIMCO Properties, L.P.*, 374 F.Supp.2d 196, 202 (D.D.C. 2005) (adjudicating both opt-in and opt-out classes in one action would be "plainly at odds with Congress's intent to allow workers to preserve FLSA claims by declining to opt in").

Thus, FLSA's opt-in procedure preempts any similar class claim under Rule 23. Additionally, Plaintiffs do not even attempt to describe how their conflicting procedures would be administered. For these reasons, Plaintiffs' Complaint must be dismissed and/or the class allegations (counts two through six) must be stricken.

3. Plaintiffs' Class Allegations Do Not Survive Rule 23(b).

Additionally, the Court may strike Plaintiffs' class allegations because they do not satisfy Rule 23(b)(3)'s superiority factors. In order to certify a class action, a Plaintiff must satisfy all of the factors set forth in Rule 23(a), as well as one of the alternatives under Rule 23(b). *Armstrong v. Davis*, 275 F.3d 849, 868 (9th Cir. 2001); *Walters v. Reno*, 145 F.3d 1032, 1045 (9th Cir. 1998). Plaintiffs allege that the "class action is superior to other available means for the fair and efficient adjudication of this dispute." [Complaint, ¶ 28.] However, the simple fact that Plaintiffs also bring a FLSA collective action belies this contention of superiority. Several courts have opined that when a plaintiff attempts to bring a hybrid class and collective action, the collective action is a clearly superior method of adjudicating the dispute and the class action should not be certified. In no uncertain terms, courts have held that "[m]aintaining the suit exclusively as a FLSA conditional class action is superior to certifying an additional state law class under Rule 23(b)(3)." *Leuthold v. Destination America, Inc.*, 224 F.R.D 462 (N.D.Cal. 2004) (denying certification of class action). *See also Edwards v. City of Long Beach*, 467 F.Supp.2d 986 (2000) ("the §216(b) collective action is a more appropriate vehicle [than the Rule 23 class action] to hear the state law claims of plaintiffs who are interested in pursuing such claims," citations omitted.)

These courts cite several reasons why the FLSA collective action is a superior method of adjudication. Under Rule 23(b)(3), the court must evaluate whether a class action is superior by examining four factors: (1) the interest of each class member in individually controlling the prosecution or defense of separate actions; (2) the extent and nature of any litigation concerning the controversy already commenced by or against the class; (3) the desirability of concentrating the litigation of the claims in the particular forum; and (4) the difficulties likely to be encountered in the management of a class action. *Zinser v. Accufix Research Institute, Inc.*, 253 F.3d 1180, 1189 (9th Cir. 2001). Relevant to an examination of

1 these factors is a comparative evaluation of alternative methods of resolving the
2 dispute. *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1023 (9th Cir. 1998).

3 The FLSA collective action allows plaintiffs to control their participation in
4 the litigation to a far greater degree, than the Rule 23 class actions. Under the opt-
5 in procedures, only plaintiffs who truly wish to join in the suit and be bound by the
6 suit's judgment will be included. Conversely, Rule 23's opt-out procedure will
7 include any potential class member who fails to take affirmative action. These
8 conflicting procedures will also lead to confusion when managing the class, as
9 potential plaintiffs would have to both opt-in and opt-out of certain claims.

10 The conflict between FLSA and the state claims also presents jurisdictional
11 concerns, because the state claims would not be present in the federal courts absent
12 FLSA. Should only a few plaintiffs opt-in to the FLSA action, the "court might be
13 faced with the somewhat peculiar situation of a large number of plaintiffs in the
14 state law class who have chosen not to prosecute their federal claims." *Leuthold*,
15 224 F.R.D. at 470. The court might then need to decline supplemental jurisdiction
16 under 28 USC § 1367(a), because the state claims would predominate over the
17 federal claims. Many courts have declined to certify a Rule 23 class for these same
18 jurisdictional concerns. *See Leuthold v. Destination America, Inc.*, 224 F.R.D 462
19 (N.D.Cal. 2004); *Edwards v. City of Long Beach*, 467 F.Supp.2d 986 (2000);
20 *Hasken v. City of Louisville*, 213 F.R.D. 280, 283-284 (W.D.Ky.2003); *De Asencio*
21 *v. Tyson Foods*, 342 F.3d 301, 311 (3d Cir. 2003); *McClain v. Leona's Pizzeria,*
22 *Inc.*, 222 F.R.D. 574, 577 (N.D.Ill. 2004); *Warner v. Orleans Home Buildings,*
23 *Inc.*, 550 F.Supp.2d 583, 587 (E.D.Pa. 2008); *Chase v. AIMCO Properties, L.P.*,
24 374 F.Supp.2d 196, 202 (D.D.C. 2005).

25 26 4. Plaintiffs' Cited Cases Are Inapposite or Distinguishable

27 While it is recognized that courts outside the Central District are split on the
28 issue of FLSA pre-emption, the cases disfavoring preemption are distinguishable,

1 incomplete or otherwise do not specifically address the preemption issue. In the
 2 meet and confer process, Plaintiffs cited to several cases, each of which is
 3 inapposite and/or inapplicable.

4 Plaintiffs cited to both *Clesceri v. Beach City Investigations & Protective*
 5 *Services, Inc.*, No CV-10-3873, 2011 WL 320998 (C.D. Cal. January 27, 2011)
 6 and *Murillo v. Pacific Gas & Elec. Co.*, 266 F.R.D. 468 (E.D.Cal. 2010).
 7 However, both of these cases dealt with cases that had already settled, and
 8 plaintiffs were seeking an unopposed motion for preliminary approval of
 9 settlement. *Clesceri*, at *10; *Murillo*, 266 F.R.D. at 470, fn. 1. *Clesceri* does not
 10 even attempt to address the conflict between FLSA and Rule 23 aside from
 11 mentioning in a footnote that courts are split. *Clesceri*, at *3, fn. 3. Likewise,
 12 *Murillo* does not address the practical matter that potential plaintiffs who choose
 13 not to opt-in under FLSA still have their claims released under the settlement
 14 agreement for Rule 23. *Murillo* states in the notice of settlement that “Failure to
 15 send in either an Opt-In or Opt-Out form by the opt-in and opt-out deadlines will
 16 **bind the class member to the settlement of the Rule 23 state law claims**, but
 17 will not preclude the class member from pursuing future FLSA claims against
 18 defendant.” *Id.* at 478, emphasis added. However, for all practical purposes,
 19 because the FLSA and Rule 23 claims allege the same action and same issues, the
 20 plaintiffs will have released their FLSA claims also³.

21 Plaintiffs also cited to *Baas v. Dollar Tree Stores, Inc.*, No. C 07-03108
 22 JSW, 2007 WL 2462150 at *4 (N.D.Cal. Aug. 29, 2007), which held that “the
 23 better reasoned course is to dismiss class action claims grounded in state wage and
 24 hour laws in the context of a FLSA action by declining to exercise supplemental
 25 jurisdiction over those claims pursuant to 28 U.S.C. § 1367.” Citing to *Neary v.*
 26 *Metropolitan Property and Casualty Insurance Company*, 472 F.Supp.2d 247, 251

27 _____
 28 ³ These practical concerns also apply to *Ervin v. OS Restaurant Services, Inc.*, 632 F.3d 971,
 973-974 (7th Cir. 2011) which held that there is no categorical rule prohibiting hybrid actions.

(D.Conn. 2007.) However, the court declined to enter into any substantive discussion of the procedural preemption issue, and focused only on jurisdictional concerns. Notably, Plaintiffs rely completely on out-of-circuit authority and cite to no Central District case that directly addresses the procedural preemption issue.

Lastly, Plaintiffs attempt to rely on *Wang v. Chinese Daily News, Inc.*, 623 F.3d 743 (2010). However, Plaintiffs would like to read too much into *Wang*. The case in *Wang* had already developed past certification, through summary judgment, through a 16-day jury trial, a bench trial and then finally a notice period. *Id.* at 749-750. The holding of the *Wang* court narrowly concluded that “[the] FLSA does not preempt a state-law § 17200 claim that “borrows” its substantive standard from FLSA.” *Id.* at 760. *Wang*, however, did not discuss whether the opt-in procedural mechanism for FLSA collective actions preempted classes governed by Rule 23’s opt-out procedures. Nor did *Wang* discuss whether certification was proper under Rule 23(b)(3) superiority analysis.

Thus, Plaintiffs’ state law class allegations are improper, and the Complaint should be dismissed, and/or minimally the state law class allegations stricken as preempted by FLSA and its procedural opt-in framework.⁴

D. Plaintiffs’ Compensation Claim For Preliminary Activities Should Be Stricken As Unrelated To Principal Activity And *De Minimis*.

Plaintiffs allege several times in their Complaint that Merchandisers are entitled to compensation for preliminary activities prior to their workday, however, the 9th Circuit Court has already held that precisely this preliminary time is not compensable in a case that is virtually identical. Under both federal and California law, preliminary activities not integral to the employee’s principal activity is not compensable. 29 CFR §§ 785.24, 785.25; *Mitchell v. Kin Packing Co.*, 350 US

⁴ During the meet and confer process, Plaintiffs have not specified how they attempt to advance claims under both an opt-in and/or opt-out scheme, or if they will attempt to request a uniform approach.

260, 263 (1956). *See also IBP, Inc., v. Alvarez*, 546 US 21, 37 (2006) (any activity that is integral and indispensable to a principal activity is itself a principal activity under 29 USC 254(a)). Under federal law employers are not required to compensate for “activities which are preliminary to or postliminary to said principal activity or activities.” 29 USC § 254(a). Additionally, “*de minimis*” time is not compensable. Whether time is ‘*de minimis*’ depends on the aggregate amount of time spent on activities, activity’s regularity, and administrative difficulty of recording time. *Balaris v. Wacker Siltronic Corp.*, 370 F.3d 901, 912 (9th Cir. 2004) (20-30 minutes changing in and out of uniform at employer’s premises not *de minimis*).

The Ninth Circuit’s decision in *Rutti v. LoJack Corp., Inc.*, 596 F.3d 1046 (9th Cir. 2010) is instructive, because nearly identical facts are alleged. *Rutti* held that preliminary activities of “receiving, mapping, and prioritizing jobs and routes for assignment” are related to his commute and not integral and *de minimis*. *Rutti*, 596 F.3d at 1057. The *Rutti* case involved a class of technicians who worked at client sites and were paid on an hourly basis from the time period beginning when they arrived at their first job location and ending when they completed their final installation of the day. Plaintiff sought compensation for the time he spent in the morning “receiving assignments for the day, mapping his routes to the assignments and prioritizing the jobs.” *Id.* at 1049. The court held that the preliminary activities “are related to his commute... and to the extent that they are both distinct from his commute (which is not compensable) and related to his principal activities, appear to be *de minimis*, and thus, not compensable.” *Id.* at 1057-58.

Nearly the exact same facts are alleged in Plaintiffs’ Complaint. Plaintiffs specifically allege that Merchandisers have to “download information about their daily work assignments and responsibilities from Acosta at the start of each day... in order to plan their routes and schedules for the day before they depart for their first retail store” [Complaint, ¶ 15.] Plaintiffs’ first and second cause of action

1 each seek recovery for the time spent downloading and planning the routes before
 2 driving. This is the exact situation in *Rutti*, where the court held that such
 3 activities were related to the commute and also *de minimis*. *Rutti*, 596 F.3d at
 4 1057-58. Thus, Plaintiffs' claimed time for downloading the daily routes and
 5 assignments are also related to commute or are *de minimis* such that none of the
 6 preliminary activities are compensable. Plaintiffs' claim for compensation for
 7 preliminary activities are not actionable, and thus the cause of action should be
 8 dismissed and/or the allegations should be stricken.

9 **E. Plaintiffs' Claim For Travel Time To And From Work Is Not**
 10 **Compensable And Should Be Stricken.**

11 Plaintiffs claim compensation for time spent traveling to their first retail
 12 assignments and for time returning home from the last assignment. This time is
 13 neither compensable under federal law or California law. Plaintiffs allege that
 14 "Merchandisers are not paid... for the time travelling to their first assignments."
 15 [Complaint, ¶ 15.] Plaintiffs allege in their second cause of action that Acosta
 16 failed to compensate them for "time they spend traveling to, among, and from
 17 retail sites." [Complaint, ¶ 40.]

18 Under federal law, travel time between home and work is generally not
 19 compensable. 29 USC § 251-262; 29 CFR § 785.35. Under 29 USC § 254, the
 20 statute defines as "activities not compensable," "walking, riding, or traveling to
 21 and from the actual place of performance of the principal activity or activities
 22 which such employee is employed to perform." Federal statutes go on to state that
 23 whether an employee works at a "fixed location" or "different job sites," "[a]n
 24 employee who travels from home before his regular workday and returns to his
 25 home at the end of the workday is engaged in ordinary home to work travel which
 26 is a normal incident of employment" and is therefore, not compensable. 29 C.F.R.
 27 § 785.35. Thus, under federal law, travel to the first retail site and travel from the
 28 last retail site is normal travel time incidental to employment. Such time, as

1 alleged by Plaintiffs, is not compensable.

2 Likewise, under California law, travel time between home and work is
 3 compensable only if employees are subject to the control of their employer.
 4 *Morillion v. Royal Packing Co.*, 22 Cal.4th 575, 587 (2000); *Overton v. Walt*
 5 *Disney Company*, 136 Cal.App.4th 263, 274 (2006); *Burnside v. Kiewit Pac. Corp.*,
 6 491 F.3d 1053, 1060-1061 (9th Cir. 2007). In *Morillion*, the court noted that
 7 because employees were required to use the employer's buses, they were
 8 "foreclosed from numerous activities in which they might otherwise engage if they
 9 were permitted to travel to the fields by **their own transportation.**" *Morillion*, 22
 10 Cal.4th at 586, emphasis added. Notably, the Court in *Morillion* specifically did
 11 not require compensation for travel time from home to the bus location. *Id.* at 588
 12 ("the time plaintiffs spent commuting from home to the departure points and back
 13 again is not [compensable].") In *Overton*, the court held that even though plaintiffs
 14 traveled on the employer's buses, the time was not compensable, because the
 15 employees had the option to not use the employer's buses. *Overton*, 136
 16 Cal.App.4th at 265. Plaintiffs' allegations in the instant case are a far-cry from the
 17 control that *Morillion* envisioned. In fact, Plaintiffs do not allege any kind of
 18 control over their travel. Plaintiffs do not allege that Acosta required them to take
 19 employer-provided transportation. In fact, Plaintiffs affirmatively allege that
 20 "Merchandisers.. use their own vehicles to travel to their assigned retail stores each
 21 day." [Complaint, ¶ 18.] The Complaint also alleges that Merchandisers plan out
 22 their own routes. [*Id.*, ¶ 15.] California courts characterize an employer's control
 23 as "determining when, where and how they are to travel." *Morillion*, 22 Cal.4th at
 24 588. Plaintiffs do not allege that Acosta determines any of this, but rather that the
 25 Plaintiffs themselves determine when to go to the retail sites, the order in which
 26 retail sites are visited and the means of transportation to the retail sites. Clearly,
 27 Plaintiffs fail to allege the employer control necessary to make a claim under
 28 California law for travel time to and from work. As such, Plaintiffs' claims for

1 compensation related to normal travel commute are not actionable, and the cause
2 of action should be dismissed and/or the allegations should be stricken.

3 **F. Plaintiffs' Punitive Damages Are Unsupported By Law Or Fact.**

4 Plaintiffs' prayer for punitive damages should be stricken. California courts
5 have held that punitive damages are not applicable in wage and hour claims. "We
6 are convinced, both by application of the "new right-exclusive remedy" doctrine
7 and under more general principles that bar punitive damages awards absent breach
8 of an obligation not arising from contract, *punitive damages are not recoverable*
9 *when liability is premised solely on the employer's violation of the Labor Code*
10 *statutes that regulate meal and rest breaks, pay stubs, and minimum wage laws."*
11 *Brewer v. Premier Gold Properties*, 168 Cal.App.4th 1243, 1252 (2008). The
12 breach of an obligation arising out of an employment contract, even when the
13 obligation is implied in law, permits contractual damages but does not support tort
14 recoveries. *Foley v. Interactive Data Corp.*, 47 Cal.3d 654, 700 (1988).
15 Therefore, no punitive damages can arise from Plaintiffs' FLSA or California
16 Labor Code allegations. In any case, pleadings of punitive damages must be
17 supported by specific facts of malice or oppression in order to justify exemplary
18 damages under Civil Code § 3294. California courts have interpreted section 3294
19 to allow exemplary damages only in the *clearest of cases*. See, e.g., *Henderson v.*
20 *Security National Bank*, 72 Cal.App.3d 764, 771 (1977). In fact, the Complaint's
21 allegations are weak to even support Plaintiffs' FLSA, California Labor Code and
22 17200 claims, much less sufficient to support a finding, by clear and convincing
23 evidence, of oppression, fraud, or malice by Acosta under section 3294.

24 Punitive damages are also inapplicable to Plaintiffs' fifth cause of action.
25 California courts have held that because Labor Code § 203 (Waiting Time
26 Penalties) provides for the award of statutory penalties when an employer
27 "willfully fails to pay" wages due upon termination, the Legislature's provision of
28 such statutory penalties precludes an award of punitive damages. *Czechowski v.*

1 *Tandy Corp.*, 731 F.Supp. 406, 410 (N.D.Cal.1990). Thus, no punitive damages
2 can be plead under the Labor Code § 203.

3 Likewise, no punitive damages may be recovered under § 17200. See *Korea*
4 *Supply Co. v. Lockheed Martin Corp.*, 29 Cal.4th 1134, 1148 (2003) (“While the
5 scope of conduct covered by the UCL is broad, its remedies are limited. A UCL
6 action is equitable in nature; damages cannot be recovered.... We have stated that
7 under the UCL, ‘[p]revailing plaintiffs are generally limited to injunctive relief and
8 restitution.’ ”) (internal citations omitted); see also *Dozier v. Maispace*, No. C-05-
9 1761, 2007 WL 518622, 10 (N.D.Cal.2007) (holding that neither compensatory nor
10 punitive damages are recoverable under section 17200) (citing *Industrial Indemnity*
11 *Co. v. Santa Cruz County Superior Court*, 209 Cal.App.3d 1093, 1096 (1989)); see
12 also *In re Wal-Mart Stores, Inc. Wage & Hour Litig.*, 505 F. Supp. 2d 609, 620
13 (N.D. Cal. 2007) (concluding that punitive damages are not available under section
14 203 or 17200).

15 Here, no punitive damages may be had by Plaintiffs. Although in the meet
16 and confer process Plaintiffs have offered to stipulate to striking punitive damages
17 without prejudice, punitive damages should be stricken **with prejudice** because
18 there is no legal basis upon which punitive damages may be claimed. Thus,
19 Plaintiffs’ prayer for punitive damages should be stricken with prejudice.

20 **V. CONCLUSION**

21 Based on the foregoing, Defendants respectfully request this Court dismiss
22 Plaintiffs’ complaint in its entirety, or, alternatively, to dismiss and/or strike
23 Plaintiffs’ individual, collective and class allegations, dismiss and/or strike claims
24 for compensation related to preliminary activity, dismiss and/or strike claims for
25 compensation related to normal travel time from home to the first retail site and
26 from the last retail site back home, and strike Plaintiffs’ punitive damages.

1 Dated: May 9, 2011

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